ALLAN GRAY

No. 3.0 June 2011

Phase-in instruction

Allan Gray Unit Trust Management Limited is authorised as a Manager in terms of the Collective Investment Schemes Control Act. Allan Gray Investment Services Limited, an approved Fund administrator and authorised administrative financial services provider, is the Administrator. In this form 'Allan Gray' refers to Allan Gray Unit Trust Management Limited or Allan Gray Investment Services Limited.

1. Important information

1. Phasing in is only allowed from the Allan Gray Money Market and Allan Gray Stable Funds.
2. Rand-denominated offshore unit trusts are capped from time to time and the phase-in option into these unit trusts may be cancelled. Allan Gray will notify the investor when a rand denominated offshore unit trust is capped. If no alternative selection is made by the cut-off date, the amount allocated to the affected Rand-denominated offshore unit trust will be reallocated proportionately across the other unit trusts selected for the phase-in.
3. Please fax the completed form to the Client Service Centre at 0860 000 655 or +27 (0)21 415 2492 or email instructions@allangray.co.za

Document checklist

If a representative is acting on behalf of the investor, we need the following if not previously provided:

- ☐ Proof of authority (e.g. power of attorney)
- ☐ Signed copy of South African bar-coded ID or valid passport (if foreign national)
- ☐ Proof of residential address less than three months old (e.g. utility bill, telephone account)

2. Investor details

Account number A G

Natural person/ Legal entity

Full name and surname / Entity name

ID number (passport number if foreign national) / Registration number

☐ **Joint name registration**
Please insert second name of joint registration below

or

☐ **Person acting on behalf of the investor**
Please insert name of legal guardians or persons with a power of attorney to act on behalf of this investor.

Full name and surname

Relationship

3. Phase-in details

The amount to be phased in must be R50 000 or more and R500 per unit trust. Should the remaining balance in the Allan Gray Money Market or Allan Gray Stable Funds be less than R5 000, Allan Gray will switch the entire amount to the unit trusts selected for phase-in.

Phase-ins are processed on the 5th of each month. Allan Gray must receive the instruction five business days before the scheduled date for switching to take place on that day. If not, the phase-in will take place on the 5th of the next month.

Please select number of months ☐ 3 or ☐ 6 or ☐ 9 or ☐ 12

Phase from:

Allan Gray Money Market Fund ☐ or Allan Gray Stable Fund ☐

Phase to:

Unit trust name	Unit trust class	Total amount to be phased-in
		R
		R
		R
		R
		R
Total amount		R

Signature of investor (1) _____

Signature of investor (2) _____

Date d d / m m / c c y y

Allan Gray Limited is an authorised financial services provider.